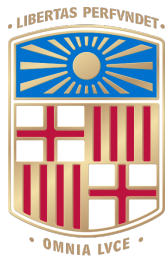


Fourth International Meeting on Experimental and Behavioral Social Sciences



**UNIVERSITAT DE
BARCELONA**
POLITICAL SCIENCE

Barcelona, 27-29 April, 2017



Hosted by Universitat de Barcelona
in conjunction with Nuffield Centre for Experimental Social Sciences

Programme

Day 1: 27 April

8:45 Registration Open (Hall)

9:30-11:00 Parallel Session I

Parallel Session I-A Social Preferences (SALA ACTES)

DEBORAH KISTLER, University of Lausanne

Pre-School Education and the Formation of Social Preferences. Evidence from a Lab-In-The-Field Experiment in Colombia

STEFANIE J. HUBER, Pompeu Fabra University

Cross-Country Differences in Homeownership Rates: A Cultural Phenomenon?

ELISABETH TOVAR, Université Paris Ouest

Procedural Fairness and the Internalization of Collective Preferences on Redistribution. Insights from a Questionnaire-Experimental Survey

* BRANDON DE LA CUESTA, Princeton University

Taxation Without Representation? Experimental Evidence from Ghana and Uganda on Citizen Action Toward Taxes, Oil, and Aid

Parallel Session I-B Democracy (AULA 0)

FANNY SCHORIES, Hamburg University

Institutional Choice and Cooperation in Representative Democracies: An Experimental Approach

NICHOLAS BARDSLEY, University of Reading, UK

Focal Foods in Schools: Pluralistic Ignorance Identified with Behavioural Games

* AXEL SONNTAG, University of Vienna

Disincentives and Redistribution: Experimental Evidence on a Dividend of Democracy

Parallel Session I-C Industrial Organization (AULA 2)

JORIS GILLET, Middlesex University

Voting for a Cartel As a Sign of Cooperativeness

JORDI BRANDTS, Instituto de Análisis Económico

Centralized vs. Decentralized Management: An Experimental Study

JOHANNES JOHNEN, Université catholique de Louvain and CORE

Screening Procrastinators with Automatic-Renewal Contracts

* GUILLERMO MATEU, LESSAC, Burgundy School of Business

Entrepreneurial Alertness in Complex Environments: An Experimental Approach of the Exploitation/Exploration of Opportunities Dilemma

Parallel Session I-D Taxation

(AULA 3)

DIDAC QUERALT, Institute of Political Economy and Governance
A Tale of Two Regimes: Taxation and the Fiscal Contract in China and Taiwan

AARON KAMM, NYU Abu Dhabi
Tax Evasion, Institutional Change and Path Dependence: Experimental Evidence

JULIANA BERNHOFER, Ca Foscari University of Venice
Catch Me If you Can: Testing the Reduction of Compound Lotteries Axiom in a Tax Compliance Experiment

* JOHN D'ATTOMA, European University Institute
More Bang for Your Buck: Efficiency, Trust, and Tax Compliance

Parallel Session I-E Competitive Groups

(AULA 4)

FLORIAN HEINE, Tilburg University School of Economics and Management
Let's (Not) Escalate This! Intergroup Leadership in a Team Contest

ZAHRA MURAD, University of Surrey
Fighting Alone or Fighting for a Team: Evidence from Experimental Pairwise Contests

* MURUVVET BUYUKBOYACI, Middle East Technical University
Collaboration and Free-Riding in Team Contests

11:00-11:30 Coffee Break

(Hall)

11:30-12:30 Invited Speaker I

(SALA ACTES)

LAURA FORTUNATO (University of Oxford)

Revisiting the Effect of Red on Competition in Humans

12:30-14:00 Lunch

(Porch)

14:00-15:30 Parallel Session II

Parallel Session II-A Bounded Rationality and Cognition

(SALA ACTES)

ADAM SANJURJO, Universidad de Alicante
The Role of Memory in Search and Choice

SJOERD STOLWIJK, Vrije Universiteit Amsterdam
Do Political Elites Use Cognitive Heuristics Like the Rest of Us?

SEAN DUFFY, Rutgers University-Camden
Cognitive Load Increases Systematic Bias in Stimulus Judgment

* JOHN SMITH, Rutgers University-Camden
On Bayesian Models of Judgment

Parallel Session II-B Nudge

(AULA 0)

CLAUS GHESLA, ETH Zürich

Nudge for Good? Choice Defaults and Spillover Effects

GERT-JAN ROMENSEN, University of Groningen

Tailored Feedback and Worker Green Behavior: Field Evidence from Bus Drivers

SARA LE ROUX, Oxford Brookes University

Climate Change Catastrophes and the Effect of Ambiguity

* MARIA JOSÉ RUIZ-MARTOS, Universidad de Granada

Some More Research on Incentives

Parallel Session II-C Finance

(AULA 2)

DAVID PASCUAL-EZAMA, Universidad Complutense de Madrid

Shorter and Easier More Useful. How Enforcement of Financial Reporting Affects Individual Investors: A Longitudinal Analysis

MARTIN ANGERER, University of Liechtenstein

Withdrawal Behaviour of Depositors During Economic Crisis of a Bank: An Experimental Study

IBRAHIM FILIZ, Ostfalia University of Applied Sciences

Portfolio Diversification: The Influence of Herding, Status-Quo Bias and Gambler's Fallacy

* MAXIMILIAN GERMANN, University of Mannheim

Outcome Bias in Financial Decision Making

Parallel Session II-D Group Formation

(AULA 3)

ANDREA GUIDO, Catholic University of Lille

Group Formation and Cooperation in Social Dilemma Games: A Survey and Meta-Analytic Evidence

ANGELA SUTAN, ESC Dijon

An Experimental Inquiry of Sorting and Simultaneity in Specific Public Good Games, the Case of Cooperative Principles

MANUEL MUÑOZ-HERRERA, University of Valencia

Freedom of Association, Social Cohesion and Welfare

* CARLOS EDUARDO JIJENA MICHEL, Salamanca University

Can Teams Formed by Solidarity Teams Reach More Efficient Equilibria Than the Teams Formed by Selfish Members?

Parallel Session II-E Corruption and Whistleblowing

(AULA 4)

LAWRENCE CHOO, University of Erlangen-Nuremberg

Whistleblowing and Diffusion of Responsibility. An Experiment

CAROLINE STEIN, University of Cologne

Do Snitches Get Stitches? The Effect of Wrongdoing Externalities on the Willingness to Blow the Whistle

* HELENA FORNWAGNER, University of Innsbruck

Compensation and Objectivity Among Internal Auditors

15:30-16:00

Coffee Break

(Porch)

16:00-17:30 Parallel Session III

Parallel Session III-A Cooperation

(SALA ACTES)

ANCA MIHUT, GATE LSE University of Lyon

Taxation, Observability and Cooperation in a Social Dilemma with Heterogeneous Populations

CARLA SEBASTIAN, WJRC, Lisboa

Comparing Humans and Chimpanzees in PD and CH Games: How Information Matters

ELISABETH GSOTTBAUER, University of Innsbruck

Peer-Monitoring and Cooperation in Repeated Social Dilemmas: Experimental Evidence on a Folk Theorem

* ANDIS SOFIANOS, University of Warwick

Intelligence, Personality and Gains from Cooperation in Repeated Interactions

Parallel Session III-B Antisocial Behaviours

(AULA 0)

SABRINA JEWORREK, Halle Institute for Economic Research

You are Fired! Employees' Response to Work Norm Violations

MARINA SCHRÖDER, University of Cologne

A Wolf in Sheep's Clothing? How Affirmative Action Distorts the Evaluation of Peers' Work

LUBOMÍR ČINGL, University of Economics in Prague

Are Juvenile Delinquents Incurable? Experimental Evidence from Detention Centers

* SASCHA BEHNK, University of Zurich

Understanding Diffusion of Responsibility in Antisocial Behaviors

Parallel Session III-C Dishonesty and Cheating

(AULA 2)

LONG WANG, City University of Hong Kong

Fair Hair and Black Hearts: The Dynamic Interactions of White and Black Lies

DENISE LAROZE, Universidad de Santiago

Is Cheating a National Pastime? Experimental Evidence

IVAN SORAPERRA, University of Amsterdam

The Bad Consequences of Teamwork: Joint Efforts Corrupt More Than Exposure to Corrupt Behavior

* CELIA BLANCO JIMENEZ, Royal Holloway University

Cheating and Money Manipulation

Parallel Session III-D Public Goods and Common Pool Resources I

(AULA 3)

MARCO FAILLO, University of Trento

Responsibility and Voice in Public Goods Games with Peer Punishment. An Experimental Study

AVNER BEN-NER, University of Minnesota

Dislike of Criticism Can Motivate Real Effort Even under Anonymity: Labor-Leisure Choice under a Shared Payoff Scheme

ORI WEISEL, Tel Aviv University

Dispositional Free Riders are (Almost) Indistinguishable from Dispositional Cooperators in Their Cooperation, Punishment, and Emotional Response to Free Riding

* JOSÉ A NOGUERA, Universitat Autònoma de Barcelona

Are Suckers Faster Than Free-Riders? Tax Compliance, Information, and Social Influence

* indicates the session chair

Parallel Session III-E Punishment

(AULA 4)

ANTONIO J MORALES, Universidad de Malaga

Peer Sanctioning in Isomorphic Provision and Appropriation Social Dilemmas

KENJU KAMEI, Durham University

Altruistic Norm Enforcement and Decision-Making Format in a Dilemma: Experimental Evidence

JAMES TREMEWAN, University of Vienna

Let the Punishment Fit the Criminal: An Experimental Study

* KARIM KHAN, Pakistan Institute of Development Economics

Moral Hazard, Monitoring and Punishment: Evidence from a Field Experiment

17:40-18:50 Parallel Session IV

Parallel Session IV-A Networks and Relationships

(SALA ACTES)

SIMONA CICOGNANI, University of Verona

Social Status and the Social Dimension

BIBI GROOT, UCL

I Get by with a Little Help from My Friends: Two Field Experiments on Social Support and Attendance in Further Education Colleges in the UK

* AIKATERINI KARADIMITROPOULOU, University of East Anglia

Financial Contagion in the Laboratory: Does Network Structure Matter?

Parallel Session IV-B Framing

(AULA 0)

ANDRIS SAULITIS, European University Institute

Personalization and the Framing Effect on Paying Back Debt to Hospitals: A Field Experiment Study

AIDAS MASILIUNAS, Aix-Marseille University

Framing in the Games of Competition

* GREER GOSNELL, Grantham Research Institute, LSE

Be Who you Ought or Be Who you Are? Environmental Framing and Cognitive Dissonance in Going Paperless

Parallel Session IV-C Redistribution and Inequality I

(AULA 2)

LUIS MILLER, University of the Basque Country

Labour Market Participation, Political Ideology and Distributive Preferences

GIACOMO DEGLI ANTONI, University of Parma

Liberal Egalitarianism in Distribution of a Common Output. The Role of Agreement under Ignorance and Mutual Expectations for Selection and Compliance

* JANA FREUNDT AND ARNO APFFELSTAEDT, University of Hamburg

(Non-)Democracy and Rule Compliance

Parallel Session IV-D Risk

(AULA 3)

FERDINAND VIEDER, University of Reading

A Risk-Income Paradox. A Hierarchical Analysis of Representative Samples from 78 Countries

MARKUS FELS, Karlsruhe Institute of Technology

Mental Accounting, Access Motives, and Overinsurance

* ASTRID HOPFENSITZ, Toulouse School of Economics

Household Risk Versus Individual Risk: An Experimental Study

Parallel Session IV-E Emotions

(AULA 4)

TAREK JABER-LOPEZ, University of Innsbruck

Emotions As Strategies? Evidence from the Impunity Game under Time Pressure

MAHNAZ NAZNEEN, University of Warwick

Cooperation and Mood in Repeated Interaction

* JIAKUN ZHENG, Université de Toulouse Capitole 1

An Experimental Study of Attitudes Towards Regret and Risk of Regret

19:00

Welcome Reception

(See Map)

Day 2: 28 April

9:30-11:00 Parallel Session V

Parallel Session V-A Labor and Wages

(SALA ACTES)

SIMONE HAECKL, WU Vienna University of Economics and Business
Measuring Motivation to Work Hard

VERONICA RATTINI, University of Bologna
Managing the Workload: An Experiment on Individual Decision Making and Performance

TIMO VOGELSANG, University of Cologne
Performance Pay May Not Raise Performance - A Cautionary Tale Based on Evidence from Large Scale Field Experiments in a Retail Chain

* ERNESTO REUBEN, New York University Abu Dhabi
Do Arbitrary Gender Stereotypes Cause Labor-Market Segregation?

Parallel Session V-B Public Goods and Common Pool Resources II

(AULA 0)

KLARITZE PUZON, Swedish University of Agricultural Sciences
Within-Group Competition and Participatory Governance in a Resource-Abundant World

JOHANNES LOHSE, University of Birmingham
Leveling Up? An Inter-Neighborhood Experiment on Parochialism and the Efficiency of Multi-Level Public Goods Provision

* DANIEL GUERRERO, Universitat Autònoma de Barcelona
The Role of Human Capital in a Common Pool Experiment: Evidence from Colombian Fishermen

Parallel Session V-C Identity

(AULA 2)

NAN ZHANG, Max Planck Institut
Ethnic Diversity & Norms Enforcement: A Field Experiment in Germany

JOSHUA HOLM, Vrije Universiteit Brussel
The Malleability of (Intra)National Identity: Evidence from a Survey-Experiment and a Real-World Terror Attack

JOSHUA HOLM, Vrije Universiteit Brussel
Region, Nation, and Redistribution: Experimental Evidence on Social Identity and Policy Preferences Among Belgian Local Politicians

* SWEE HOON CHUAH, RMIT University
Social Identity and Socialisation in Cross-National Negotiation

Parallel Session V-D Corruption and Dishonesty

(AULA 3)

RUTH GUILLEN, Universidad de Los Andes UNIANDES
Governance in a Context of Weak Accountability. How Citizens' Contributions Evolve Over Time When Those Funds Can Be Misappropriated

GEORGIA MICHAILIDOU, The University of Nottingham
I'd Lie for You

STEFANIA BORTOLOTTI, University of Cologne
Too Lucky to Be True: Fairness Views under the Shadow of Cheating

* JULIEN SENN, University of Zurich
Corruption and Cooperation

Parallel Session V-E Methodology

(AULA 4)

ANTONIO FILIPPIN, University of Milan

Take It or Give It: A Quantitative Survey of Mini-Dictator Games

JOHN JENSENIUS III, Nuffield College

Behavioral Effects of Inactivity in the Lab

FABIAN WINTER, Max-Planck-Institute for Research on Collective Goods

Which Real Effort Task Should I Choose? An Experimental Comparison of Tasks and Their Behavioral Effects

* CHRISTIANE SCHWIEREN, Universität Heidelberg

How Stressful are Economic Competitions in the Lab? An Investigation with Physiological Measures

11:00-11:30

Coffee Break

(Porch)

11:30-12:30

Invited Speaker II

(SALA ACTES)

ROBERTO WEBER (University of Zurich)

Laboratory Experiments and Testing What We Already Know

12:30-14:00

Lunch

(Porch)

14:00-15:30

Parallel Session VI

Parallel Session VI-A Individual Preferences I

(SALA ACTES)

ARNE ROBERT WEISS, University of Oldenburg

Needs As Reference Points: When Marginal Gains to the Poor Don't Matter

LORY BARILE, Coventry University

If It's Worth Doing, It's Worth Doing Now! Time Preference for Investment in the Environment

ANIRUDH TAGAT, Monk Prayogshala

An Experimental Investigation of Intra-Household Resource Allocation in Rural India

* LOUKAS BALAFOUTAS, University of Innsbruck

Rehabilitation and Social Behavior: Experiments in Prison

Parallel Session VI-B Gender and Stereotypes

(AULA 0)

IÑIGO HERNANDEZ-ARENAZ, University of the Basque Country

Stereotypes and Tournament Self-Selection: A Theoretical and Experimental Approach

DAVID KLINOWSKI, CESS

The Challenge to Improve Past Performance: Gender and the Willingness to Compete with Oneself

KRISZTINA TIMKO, University of Helsinki

On the Effectiveness of Elected Male and Female Leaders and Team Coordination

* CHRISTINA ROTT, Maastricht University

Advice from Men and Women and Selection Into Competition

Parallel Session VI-C Charity

(AULA 2)

AVNER BEN-NER, University of Minnesota

Charitable Giving in Variants of Dictator Game Experiments: Probing the Effects of Framing and Choice Sets and the Meaning of Giving

GIUSEPPE ATTANASI, University of Lille 1

Ambiguous Survival Probabilities and the Demand for Annuities: An Experimental Test Through Charitable Giving

PAOLO MORINI, University College London

Persuasive Traits: A Conjoint Experiment on Messengers in Global Poverty Campaigns

* JUSTIN BUFFAT, University of Cologne

Charitable Preferences and Expectation-Based Reference Dependence - An Experiment on Charitable Giving

Parallel Session VI-D Markets

(AULA 3)

RUSTAMDJAN HAKIMOV, WZB Social Science Center Berlin

Self-Confidence and Unraveling in Matching Markets

PHILIPP ALBERT, WZB

Cursed Bets on Markets

CARLOS CUEVA, Universidad de Alicante

Optimistic and Stubborn: an Experimental Analysis of the Disposition Effect

* VANESSA VALERO, University of Zurich

Public Discourse and Pro-Social Market Behavior

Parallel Session VI-E Information

(AULA 4)

BORIS GINZBURG, Universidad Carlos III de Madrid

When Ignorance is Bliss: Theory and Experiment on Collective Learning

WOJTEK PRZEPIORKA, Utrecht University

Sharing Compromising Information: How 'Crime' Begets Cooperation in the Lab

* GIOVANNA D'ADDA, Politecnico di Milano

Inattention or Ignorance? A Field Experiment on Energy-Efficient Lightbulb Adoption in China

15:30-16:00

Coffee Break

(Porch)

16:00-17:30 Parallel Session VII

Parallel Session VII-A Conflict and Contests

(SALA ACTES)

ENRIQUE FATAS, University of East Anglia

Violent Conflict and Political Inclusion: The Value of Political Rights Among Victims and Non-Victims of Conflict in Colombia

CHARLOTTE RUTTEN, Utrecht University, ICS

Conflict and the Emergence of Hierarchical Social Structures: A Game Theoretic Model and Experimental Investigation

BORIS VAN LEEUWEN, Tilburg University

Fight or Flight: Endogenous Timing in Conflict

* HAKAN HOLM, Lund University

Grind or Gamble? An Experimental Analysis of Effort and Spread Seeking in Contests

Parallel Session VII-B Redistribution and Inequality II

(AULA 0)

JORDI GARCIA-MUNIESA, Universitat Autònoma de Barcelona

Crisis and Preferences for Redistribution: The Effect of Fairness Considerations, Self-Interest and Insurance Motives. An Experimental Test.

PATRICIA ZAUCHNER, University of Bremen

The Recognition of Needs in Group Decision Processes

AYCA EBRU GIRITLIGIL, Istanbul Bilgi University

In-Group Favoritism vs. Social Efficiency Concerns

* MIQUEL PELLICER, University College Dublin

Efficacy, Blame Attribution, and Protest Scope: Findings from a Survey Experiment in South Africa

Parallel Session VII-C Bargaining

(AULA 2)

AARON KAMM, NYU Abu Dhabi

What Causes Gamson's Law? Experimental Evidence on Coalitional Bargaining and Commitment

JEAN-CHRISTIAN TISSERAND, Burgundy School of Business

Does the Obligation to Bargain Make you Fit the Mould? An Experimental Analysis

* ANNA LOUISA MERKEL, Heidelberg University

Legislative Bargaining with Subjective Claims

Parallel Session VII-D Group Decision Making

(AULA 3)

LINA M. RESTREPO-PLAZA, University of East Anglia

The Cost of (Forced) Consensus

SIMEON SCHUDY, LMU Munich

Incentivizing Complex Problem Solving in Teams - Evidence from a Field Experiment

ROBERT HOFFMANN, RMIT University

Culture, Uniqueness and Coordination: An Experimental Study

* RUSTAM ROMANIUC, Catholic University of Lille

Conditional Intergroup Solidarity: Experimental Evidence

Parallel Session VII-E Trust

(AULA 4)

HAYET SAADAoui, University of Sousse, Tunisia

Do People Trust More When They are Happy or When They are Sad? Evidence from an Experiment

JAN SCHMITZ, ETH Zürich

The Limits of Communication - Incomplete Contracting under Uncertainty

VITA ZHUKOVA, University of Alicante

Do Investors Trust? Experimental Evidence from 3-Player Trust Game

* ISMAEL RODRIGUEZ LARA, Middlesex University London

Do Negative Random Shocks Affect Social Capital? Experimental Evidence on the Trust Game

17:45-18:45 Invited Speaker III

(SALA ACTES)

SARAH BROSANAN (Georgia State University)

Comparative Economics: How Non-human Primates Help Us Understand the Evolution of Cooperative Decision-Making

19:30 Dinner

MUSEU D'HISTÒRIA DE CATALUNYA (Palau de Mar, Plaça de Pau Vila, 3, 08003 Barcelona)

Day 3: 29 April

9:30-11:00 Parallel Session VIII

Parallel Session VIII-A Individual Preferences II

(SALA ACTES)

JULIAN HACKINGER, Technical University of Munich
A Positive Model of Source Dependent Preferences

FELIX KÖLLE, University of Cologne
Cooperation, Discounting, and the Effects of Delayed Benefits

ELI SPIEGELMAN, BSB-Dijon
Too Much for Me! a Model and Experiment on Attention As a Source of Preference Reversals

* KÁRMEN KOVÁCS, University of Pécs, Faculty of Business and Economics
Interpersonal Effects in Relative Consumption According to a Behavioural Economic Perspective

Parallel Session VIII-B Learning

(AULA 0)

VESSELA DASKALOVA, IAST and Toulouse School of Economics
Learning Categorizations of Strategy Spaces

REBECA ECHAVARRI, University of Glasgow
Information Provision and Learning Outcomes: Helpline Intervention in Agriculture under Risk

DANIEL GUERRERO, Universitat Autònoma de Barcelona
The Influence of Human Capital on Learning Process and Strategic Behavior in a Common-Pool Experiment

* ALEXANDER VOSTROKNUTOV, University of Trento
Observational Learning and Intelligence

Parallel Session VIII-C Voting

(AULA 2)

HELIA MARREIROS, University of Southampton
Salient Voters in the Lab

VICENTE VALENTIM, ISCTE-University Institute of Lisbon, Portugal
How Party-System Fragmentation and Polarization Interact in Influencing Voter Turnout: An Experimental Study

GIACOMO SILLARI, LUISS
Competitive Public Good Games

* DANIEL PARRA, Universidad Católica de Colombia
Transparency and Craving for Power: An Experimental Study

Parallel Session VIII-D Games

(AULA 3)

FREDERIC MOISAN, University of Cambridge
Not All Prisoner's Dilemma Games are Equal: Incentives, Social Preferences, and Cooperation

MONGOLJIN BATSAIKHAN, Georgetown University
An Honest Day's Pay: Evidence from Entrepreneurs and Students in a Property Rights Dilemma Game and Field Data

PAULINE VORJOHANN, Humboldt University of Berlin
Dictator Giving Revisited: A Theoretical Approach

* FORTUNA CASORIA, Maastricht University
Climate Agreements and the Role of Investments: An Experimental Approach

Parallel Session VIII-E Signalling and Reciprocity

(AULA 4)

TOBIAS REGNER, University of Jena
Actions and the Self: I Give, Therefore I Am?

RENKE SCHMACKER, DIW Berlin
Welfare Stigma in the Lab: Evidence of Social Signaling

ÁGNES PINTÉR, Universidad Autónoma de Madrid
Would Depositors Pay to Show That They Do Not Withdraw? Theory and Experiment

* ANDRÉS GAGO, CEMFI
Reciprocity and Uncertainty: When Do People Forgive?

11:00-11:30 Coffee Break

(Porch)

11:30 -12:30 Invited Speaker IV

(SALA ACTES)

REBECCA MORTON (NYU)

Polarizing Information and Support for Reform